



FOR IMMEDIATE RELEASE

JSW Paints launches *Sachche Rang* campaign with Ayushmann Khurrana

**The new campaign makes a disruptive statement on lack of price transparency
in the paints Industry and reiterates Any Colour One Price promise**

Bhaiya: <https://youtu.be/VwsPAN1kmOU>

Rangeen Sapne: <https://youtu.be/xedTF1KEOC4>

Har Ghar: <https://youtu.be/emn2pH6dr7Y>

MUMBAI – APRIL 23, 2021: JSW Paints, India's environment-friendly Paints company and part of US\$ 12 billion JSW Group launches its new marketing campaign *Sachche Rang* this month. The campaign features its brand ambassador Ayushmann Khurrana and aims to make a disruptive statement on the issue of lack of price transparency prevalent in the Indian paints market. This 360-degree integrated campaign offers a completely new canvas to the JSW Paint's Any Colour One Price brand promise. It will go on air during IPL 2021 and across regional TV channels.

The new JSW Paints TVC campaign is an anthology of three video advertisements recreating popular home painting scenarios. Ayushmann Khurrana as the main lead interrupts the painting exercise to create awareness about the lack of pricing transparency while buying paints which makes home painting a costly affair. The three painting circumstances offer Ayushmann a perfect opportunity to showcase the disruptive nature of JSW Paint's Any Colour One Price proposition. The blind spot that forces unassuming consumers to pay a high price for colours they choose for their home makeover becomes the common thread binding all the three ads together. The primary charm of the campaign is in the manner in which it challenges the prevalent unfair norm in the industry in a tongue-in-cheek manner.

Commenting on the new campaign Mr. A S Sundaresan, Joint MD & CEO of JSW Paints said, “Our new *Sachche Rang* campaign turns the spotlight on the unfair industry convention where consumers are forced to pay more for different colours in a product. The ‘Any Colour One Price’ proposition that offers 1808 colours at the same price, be it whites, pastels, mid tones or deep accents, is an industry-first offering disrupting the entire paints market. This unique proposition will restore the consumer’s freedom of choice in colour. Ayushmann interestingly brings consumers to the moment of truth – the “Any Colour One Price” brand promise of JSW Paints. We are sure this will bring the problem of unequal and opaque pricing of colours into mainstream conversation.”

Commenting on the relevance and disruptive potential of a campaign like this in the landscape of conventional paint advertising, CEO of TBWA\India, Govind Pandey said, “As one of the youngest player in the category, JSW Paints is looking with fresh eyes and is questioning the fairness of some fundamental conventions in the industry.”

Adding a note on the unique creative strategy for the campaign, Managing Partner - Creative, Parixit Bhattacharya said, “It is a consumer blind spot. People just don't know they pay more for each shade.



This campaign will be an eye opener and is genuine consumer awareness communication from JSW Paints. Very thoughtful!"



ABOUT JSW PAINTS: JSW Paints is part of the US\$ 12 billion JSW Group. It complements JSW offerings in Steel & Cement in home-building and care. JSW Paints aims to be a thoughtful paint company as it builds its Industrial Coatings & Decorative Paints business. JSW Paints' innovative & thoughtful disruptions aim to redefine and discover new ways in paints & painting. The company plans to achieve this with prime focus on emerging consumer needs, state-of-the-art-technology, execution excellence and focus on sustainability. JSW Paints as a brand aims to inspire consumers to Think Beautiful as Beautiful Thoughts make the World Beautiful.

For Further Information, Please Contact:

JSW Group Corporate Communications

Frederick Castro

Mobile: +91 99206 65176

Email: frederick.castro@jsw.in

Mithun Roy

Mobile: +91 98190 00967

Email: mithun.roy@jsw.in